



MTS REPORTS 4Q AND FY 2023 RESULTS

FY 2023 Consolidated Group Revenue

FY 2023 Group OIBDA

FY 2023 Group Net Profit¹

increased by **13.5%** year-over-year to **RUB 606.0 bn.**

rose **6.4%** year-over-year to **RUB 234.2 bn.**

amounted to **RUB 54.6 bn** (up 67.5% year-over-year)

Moscow, March 5, 2024 — Mobile TeleSystems Public Joint Stock Company ("MTS" or "the Company") (MOEX: MTSS), a digital ecosystem, announces its fourth-quarter and full-year 2023 financial and operating results.

In 4Q 2023, consolidated Group revenue increased by 18.0% year-over-year to RUB 168.0 bn on the back of higher revenues in all segments. Group OIBDA rose 3.9% in the reporting period to RUB 56.7 bn amid higher revenues in the Telecom segment, excellent results of Fintech, and increased revenue and effective cost management in the Media segment. Investments in the development of promising business streams and product teams had a restraining effect on OIBDA growth. The Group's net profit in 4Q 2023 was RUB 16.1 bn.



Viacheslav Nikolaev, President and CEO, commented

Our performance remains robust, with Group revenue increasing at a double-digit pace and our businesses enjoying steady growth, our ecosystem customer base expanded by 11.5% in 2023 to over 15 million people.

When it comes to the ecosystem's mature businesses, Fintech is making a major contribution to revenue growth. Retail loan portfolio grew by 33% last year to RUB 339 billion, while net profit increased to a record RUB 12.5 billion. In line with its strategy, MTS Fintech is committed to continuing its strong growth, remaining one of the ecosystem's key drivers and creating the leading digital services in the retail financial services market. At the same time, we are developing this stream as an independent business and attractive investment that operates in line with the best corporate governance practices.

Our B2B telecom business demonstrated excellent results last year. We remain the leaders in Russia's B2B market, with robust growth of 17% year-on-year, driven by the Internet of Things as well as intelligent connectivity systems and communication services under the MTS Link and MTS Exolve banners. We also completed the first tests of our proprietary base station under real-world conditions last year, and our first hundred stations will be up and running on our network before the end of 2024.

Thanks to synergies among all our businesses and ongoing investments to develop both our primary businesses and new streams, we can look to the future with confidence as we continue to improve the quality of our ecosystem services for our tens of millions of customers.

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BUSINESS-LINE HIGHLIGHTS

TELECOM

- Revenue from Russia connectivity services in 4Q 2023 increased 7.2% year-over-year to RUB 115.0 bn.
- The number of three-month active subscribers in Russia increased quarter-over-quarter to 81.1 million.

MEDIA

- The number of OTT media subscribers increased by 30.5% year-over-year to 8.6 m as of the end of 4Q 2023.
- The total number of pay-TV subscribers (satellite, cable, IPTV, OTT) rose 18.9% year-over-year to 13.2 m as of the end of the reporting period.

FINTECH

- Fintech revenue rose 49.9% yearover-year in 4Q 2023, reaching RUB 27.8 bn.
- MTS Bank's net profit in 2023 increased to a record RUB 12.5 bn.
- The retail loan portfolio amounted to RUB 339.1 bn as of the end of the reporting period.

ECOSYSTEM

- The number of ecosystem customers rose to 15.1 m in 4Q 2023, up 11.9% from 4Q 2022.
- Ecosystem customers accounted for 46.1% of adjusted B2C revenue² in 4Q 2023.





FINANCIAL RESULTS

Consolidated MTS Group figures (RUB bn)³

| | 4Q23 | 4Q22 | Change, % |
|--|-------|-------|-----------|
| Revenue | 168.0 | 142.3 | 18.0% |
| OIBDA | 56.7 | 54.5 | 3.9% |
| Operating profit | 30.7 | 27.3 | 12.7% |
| Profit attributable to the owners of the Company | 16.1 | 5.4 | 195.6% |
| Cash CAPEX ⁴ | 41.8 | 36.3 | 15.1% |
| Net debt ⁵ | 441.0 | 383.7 | 14.9% |
| Net debt / LTM adjusted OIBDA | 1.9 | 1.7 | +0.2 p.p. |
| | 2023 | 2022 | Change, % |
| Revenue | 606.0 | 534.1 | 13.5% |
| Adjusted OIBDA ⁶ | 234.2 | 220.1 | 6.4% |
| Profit attributable to the owners of the Company | 54.6 | 32.6 | 67.5% |
| Cash CAPEX ⁴ | 101.5 | 111.2 | -8.7% |
| Operating cash flow | 138.7 | 190.6 | -27.2% |
| Free cash flow excl. Bank | 44.8 | 37.2 | 20.4% |

In 4Q and FY 2023, **Group Revenue** increased by 18.0% and 13.5% to RUB 168.0 bn and RUB 606 bn, respectively, thanks to a positive contribution from all of the Group's business segments. The double-digit revenue growth rate in the reporting quarter was driven by increased revenue from core telecom services, a recovery in sales in the retail business, growth in the retail loan portfolio and commission income of MTS Bank, as well as the development of the advertising business (Adtech) thanks to new solutions and the expansion of the client base.

Group OIBDA in 4Q and FY 2023 was RUB 56.7 bn (+3.9% year-over-year) and RUB 234.2 bn (+6.4%), respectively. OIBDA growth was constrained in 4Q 2023 by investments in growth points, employee costs, growth of cost of funding in certain business lines and one-off expenses.

Group Net Profit in 4Q and FY 2023 amounted to RUB 16.1 bn and RUB 54.6 bn, respectively. The considerable increase in profit in 4Q 2023 was driven by improved business performance and a favorable securities revaluation.

Group Cash Capital Expenditures in 4Q 2023 totaled RUB 41.8 bn (+15.1% year-over-year) and were allocated for the development of telecom infrastructure and the Group's growing businesses. Cash capital expenditures for FY 2023 totaled RUB 101.5 bn, which was down 8.7% from 2022 (RUB 111.2 bn) due to more intense purchases and the higher exchange rate of foreign currencies against the ruble during the period of such purchases in 2022.

As at December 31, 2023, **MTS's Net Debt** amounted to RUB 441.0 bn, with a net debt weighted average interest rate of 9.7%. The Group's Net Debt to LTM Adjusted OIBDA ratio increased year-over-year to 1.9x.



³ Financial results for FY 2022 and 4Q 2022 have been restated due to the deconsolidation of MTS Armenia.

⁴ Net of cash proceeds under a sharing agreement.

⁵ Excluding lease obligations.

⁶ Adjusted OIBDA for FY 2022 does not include a loss from impairment of non-current assets of RUB 489 m.



Russia results

| RUB bn | 4Q23 | 4Q22 | Change, % | 2023 | 2022 | Change, % |
|--|-------|-------|--------------|-------|-------|--------------|
| Revenue | 168.1 | 142.2 | 18.2% | 606.6 | 534.1 | 13.6% |
| B2C | 113.3 | 96.2 | 17.9% | 412.6 | 365.0 | 13.0% |
| Connectivity | 73.2 | 69.0 | 6.1% | 282.5 | 265.9 | 6.2% |
| Sales of handsets | 13.0 | 9.3 | 38.8% | 41.9 | 35.8 | 17.1% |
| Bank revenue | 24.0 | 16.0 | 50.4% | 79.0 | 58.2 | 35.8% |
| Other | 3.2 | 1.8 | 70.6% | 9.3 | 5.1 | 80.6% |
| B2B/G | 45.4 | 34.6 | 31.2% | 153.6 | 123.6 | 24.3% |
| Connectivity | 22.1 | 19.0 | 16.6% | 80.8 | 71.5 | 13.1% |
| Adtech | 11.8 | 7.7 | 53.2% | 37.2 | 25.2 | 47.9% |
| Sales of handsets | 3.5 | 2.3 | 50.4% | 10.6 | 7.8 | 35.6% |
| Bank revenue | 3.6 | 2.0 | 76.7% | 11.5 | 8.2 | 40.2% |
| Cloud and other | 4.3 | 3.5 | 22.3% | 13.5 | 11.0 | 22.6% |
| B20 | 19.7 | 19.3 | 1.9% | 76.8 | 76.0 | 1.1% |
| Elimination | -10.3 | -7.9 | 30.7% | -36.4 | -30.5 | 19.4% |
| OIBDA | 56.6 | 54.5 | 3.8% | 237.1 | 220.3 | 7.6% |
| margin | 33.7% | 38.3% | -4.6 p.p. | 39.1% | 41.2% | -2.1 p.p. |
| Net profit | 14.9 | 5.6 | 167.0% | 53.3 | 32.5 | 64.2% |
| margin | 8.8% | 3.9% | +4.9 p.p. | 8.8% | 6.1% | +2.7 p.p. |
| Number of MTS retail stores ⁷ | 4,478 | 5,395 | -917 | | | |
| Informative: connectivity | | | | | | |
| revenue | 115.0 | 107.3 | 7.2% | 440.1 | 413.3 | 6.5% |

Connectivity revenue in Russia in 4Q 2023 rose 7.2% year-over-year to RUB 115.0 bn thanks to higher revenues from basic and digital services in both the B2C and B2B segments. The advertising business **(Adtech)** is growing at a faster rate thanks to the expansion of its product portfolio, an increase in its advertising inventory and a larger client base. The growth in revenue from **banking services** was driven by high rates of retail lending and an increase in commission income. **Sales of handsets and accessories** in 4Q 2023 increased by 41.1% year-over-year on the back of the relatively low base from the previous year as well as various marketing activities.







RECENT COMPANY NEWS

Corporate developments

In November, MTS announced that Alexey Katunin had been appointed as a member of the Management Board and as Vice President for Finance. Alexey began his career at MTS as an intern in the Financial Control Department in 2009, when he was a third-year student at Moscow State University. In 2011, he became the lead economist in the Commercial Control Department and worked his way up to become the Director of the Functional Control Department. Alexey became MTS's Controlling Director in 2022, overseeing MTS Group's operational finance, including financial planning, business analysis and investment portfolio management.

In February, the Board of Directors of MTS decided to appoint the current president, Vyacheslav Nikolaev, for another term (three years starting from March 13, 2024)





Debt

In December, the Company once again issued digital financial assets (DFAs), worth RUB 240 million—the first-ever issue for the blockchain-based platform DFA Hub, which was created and developed by the MTS subsidiary. The DFAs for financial claims on MTS were issued with a floating rate and maturity in one year. One of the investors was the MTS Group company MGTS PJSC. The DFAs were issued for the purposes of tokenization and to automate intragroup borrowings and manage the Group's liquidity.

In February, Moscow Exchange registered an issue of MTS exchange-traded bonds (series 002-03) and included them in its Level 1 list.

M&A

In January 2024, MTS announced the conclusion of a deal to sell a 100% stake in its Armenia subsidiary, MTS Armenia CJSC (the Viva-MTS brand) to Fedilco Group Limited (Cyprus). The deal also included the wholly owned subsidiary of MTS Armenia MobiDram CJSC, a payment system providing financial services in the Armenian market. MTS obtained all the necessary corporate approvals for the deal as well as authorization from the Armenian regulatory authorities: the State Antitrust Commission and the Public Services Regulatory Commission.

In January 2024, MTS announced that it had concluded a deal to acquire stake in Urent.ru LLC (Urent). MTS bought out Urent's founders, increasing its stake in the company from 11.8% to 80.6%. Under the terms of the agreement, the Urent team, led by the company's CEO, Ivan Turing, will continue to run the project, and key shareholders will continue to play a role in the company's operations in order to develop the business in line with its current strategy.







Innovation and products

In December, MTS completed the main phase of upgrades to its mobile network in the Moscow Metro, providing uninterrupted high-speed mobile Internet coverage in tunnels, ticket halls and passages on all metro lines and at all stations. Thanks to the infrastructure upgrades, the MTS network's average Internet speed increased by 40% year-over-year in December, and data usage in 2023 increased by a third, triple the increase in mobile traffic in Moscow as a whole.

In December, MTS launched the website builder Front Platform, which will accelerate the launch of both internal and external services on ecosystem storefronts by 30%. Front Platform is part of The Platform, which unites all end-to-end IT solutions in the MTS ecosystem. Front Platform is a universal tool that enables the rapid launch of functionalities on a company's storefront. The service also enables a standardized approach to publishing and makes it possible to reuse solutions in different projects. The automation of processes and standardization of approaches will reduce the workload for IT staff by 30%.

In December, MTS successfully completed pre-commercial testing (on its backbone network in Moscow) of its XGS-PON fixed-lined broadband technology, with data transfer rates of up to 10 Gbps, which is 10 times faster than current home Internet speeds in Russia. The testing of the equipment at its communications hub in Moscow confirmed that MTS is prepared to outfit apartments in new residential complexes with ultrafast Internet connections in 2024, subject to agreement with developers.

In January, MTS launched its Defender app, which can identify callers even if they are calling from an unlisted number and enables users to submit a complaint about spam calls right away. The app is available to subscribers of any Russian mobile operator. Analysis is carried out through MTS's big data technologies.

In February, MTS completed extensive upgrades to the telecommunications infrastructure at its Sochi mountain cluster. Thanks to the construction of new networks and upgrades to existing networks, the fastest-possible mobile Internet speed at the Gazprom, Krasnaya Polyana and Rosa Khutor resorts was greatly increased. The coverage area was expanded by 50%, and the upgrades even made 4G connectivity accessible on trails at altitudes of 2,400 meters.







Private LTE

In January, MTS built a dedicated Private LTE (pLTE) telecommunications network at the Kovdorsky mining and processing plant, in the Murmansk region. Owned by the fertilizer producer EuroChem, the plant is a major Russian producer of phosphate rock, baddeleyite concentrate and iron ore concentrate. As part of the project, MTS installed eight LTE base stations at the mine.

In February, MTS introduced a service, called Marta, that automatically monitors the connectivity quality of the dedicated Private LTE (pLTE) networks at a number of leading Russian companies. The system uses artificial intelligence to analyze big data in order to provide early warning of possible network failures, which improves the management of industrial production processes. MTS plans to roll out the new service on existing pLTE networks in Russia. The system, which is linked to the base stations of each customer's pLTE network, operates on MTS's in-house cloud platform, MTS Ocean, which was launched in 2022.



CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

Some of the information in this press release may contain projections or other forward-looking statements regarding future events or the future financial performance of MTS as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify forward looking statements by terms such as "expect," "believe," "anticipate," "estimate," "intend," "will," "could," "may" or "might," and the negative of such terms or other similar expressions. We wish to caution you that actual events or results may differ materially from the results described or implied in such statements. We do not undertake or intend to update these statements to reflect events and circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events. We refer you to the documents MTS files from time to time with the U.S. Securities and Exchange Commission. These documents contain and identify important factors, including those contained in the section captioned "Risk Factors", that could cause the actual results to differ materially from those contained in our projections or forwardlooking statements, including, among others, the severity and duration of current economic and financial conditions, including the ongoing geopolitical situation relating to Ukraine; the expansion of sanctions and restrictive measures imposed on the Russian Federation and a number of Russian legal and natural persons by the United States, European Union, United Kingdom and certain other states, including the sanctions previously imposed on MTS Bank and their potential impact on our operations, assets and liabilities; responsive regulatory, legislative and other measures by Russian authorities as a reaction to foreign sanctions and restrictive measures. On May 18, 2023 MTS' shareholder Sistema PJSFC (which holds 42.085% in the issued share capital of MTS) was designated under Russia (Sanctions) (EU Exit) Regulations 2019 (as amended) ("UK Sanctions Regulations"). In addition, on November, 2 2023, Sistema PJSFC was included on the list of Specially Designated Nationals (SDNs) by the U.S. Office of Foreign Assets Control (OFAC) ("U.S. Sanctions Regulations"). These designations do not cause MTS to be a blocked person under the UK Sanctions Regulations or the U.S. Sanctions Regulations.

Additional risk factors that may affect future results include volatility in interest and exchange rates (including fluctuations of the value of the Russian ruble against the U.S. dollar and the Euro); commodity and equity prices and the value of financial assets; the impact of decisions by a number of foreign suppliers of goods, works, services and software to suspend or stop providing the supply of goods, works, services and software to Russian legal and natural persons; the impact of Russian, U.S. and other foreign government programs to restore liquidity and stimulate national and global economies; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; strategic actions, including acquisitions and dispositions and our success in integrating acquired businesses; potential fluctuations in quarterly results; our competitive environment; our dependence on new service development and tariff structures; rapid technological and market change; risks associated with telecommunications infrastructure; and governmental regulation of the telecommunications industries; as well as other risks associated with operating in Russia and the CIS; volatility of our stock price financial risk management and future growth. In addition, we may face the potential aggravation of existing risk factors or appearance of new risks that may materially and adversely affect our operations and financial results.







NOTE ON FINANCIAL MEASURES & DEFINITIONS

This press release includes financial information prepared in accordance with International Financial Reporting Standards, or IFRS, as well as other financial measures referred to as non-IFRS. The non-IFRS financial measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with IFRS. Due to rounding and translation practices, Russian ruble and functional currency margins, as well as other financial measures, may differ.

OIBDA and OIBDA margin can be reconciled to our consolidated statements of profit or loss as follows:⁸

| Group (RUB bn) | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
|------------------|------|------|------|------|------|
| Operating profit | 27.3 | 28.5 | 33.6 | 30.0 | 30.7 |
| Add: D&A | 27.3 | 27.9 | 28.7 | 28.8 | 26.0 |
| OIBDA | 54.5 | 56.5 | 62.2 | 58.8 | 56.7 |

OIBDA margin can be reconciled to our operating margin as follows:8

| Group | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 4Q23 |
|------------------|-------|-------|-------|-------|-------|
| Operating margin | 19.2% | 20.8% | 23.3% | 19.2% | 18.3% |
| Add: D&A | 19.2% | 20.3% | 19.9% | 18.4% | 15.5% |
| OIBDA margin | 38.3% | 41.1% | 43.2% | 37.6% | 33.7% |

Free cash flow excl. Bank can be reconciled to our free cash flow as follows:8

| Group (RUB bn) | FY 22 | 3m 23 | 6m 23 | 9m 23 | FY 23 |
|---------------------------|-------|-------|-------|-------|-------|
| Group free cash flow | 63.9 | 9.6 | -3.1 | 27.1 | 34.8 |
| Less: Bank free cash flow | 26.7 | -11.0 | -39.3 | -30.4 | -10.0 |
| Free cash flow excl. Bank | 37.2 | 20.6 | 36.2 | 57.6 | 44.8 |







Definitions

Total debt. Total debt represents short-term and long-term debt excluding lease obligations and debt issuance costs.

Net debt. Net debt represents total debt less cash and cash equivalents, short-term investments, long-term deposits, swap and currency hedging. Our net debt calculation is commonly used as one of the bases for investors, analysts and credit rating agencies to evaluate and compare our periodic and future liquidity within the wireless telecommunications industry. Our net debt calculation may not be similar to the net debt calculation of other companies. The non-IFRS financial measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with IFRS.

Free Cash Flow. Free cash flow is represented by net cash from operating activities less cash used for certain investing activities. Free cash flow is commonly used by investors, analysts and credit rating agencies to assess and evaluate our performance over time and within the wireless telecommunications industry. Our free cash flow calculation may not be similar to the free cash flow calculation of other companies. Because free cash flow is not based in IFRS and excludes certain sources and uses of cash, the calculation should not be looked upon as an alternative to our consolidated statement of cash flows or other information prepared in accordance with IFRS.

Operating Income Before Depreciation and Amortization (OIBDA) and **OIBDA margin**. OIBDA represents operating income before depreciation and amortization. OIBDA margin is defined as OIBDA as a percentage of our net revenues. OIBDA may not be similar to OIBDA measures of other companies, is not a measurement under IFRS and should be considered in addition to, but not as a substitute for, the information contained in our consolidated statement of profit or loss. We believe that OIBDA provides useful information to investors because it is an indicator of the strength and performance of our ongoing business operations, including our ability to fund discretionary spending such as capital expenditures, acquisitions of mobile operators and other investments and our ability to incur and service debt. While depreciation and amortization are considered operating costs under IFRS, these expenses primarily represent the non-cash current period allocation of costs associated with long-lived assets acquired or constructed in prior periods. Our OIBDA calculation is commonly used as one of the bases for investors, analysts and credit rating agencies to evaluate and compare the periodic and future operating performance and value of companies within the wireless telecommunications industry. We use the term Adjusted for OIBDA and operating profit where there were items that do not reflect underlying operations that were excluded.

Subscriber. We define a "subscriber" as an organization or individual whose SIM-card:

- shows traffic-generating activity or
- accrues a balance for services rendered or
- is replenished or topped off

over the course of any three-month period, inclusive within the reporting period, and was not blocked at the end of the period.





CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE TWELVE MONTHS ENDED

SDECEMBER 31, 2023 AND 2022

(AMOUNTS IN MILLIONS OF RUB EXCEPT PER SHARE AMOUNT)

| (une en | Twelve months ended | Twelve months ended | Three months ended | Three months ended |
|--|---------------------|---------------------|--------------------|--------------------|
| _ | December 31, 2023 | December 31, 2022 | December 31, 2023 | December 31, 2022 |
| Service revenue | 552 021 | 489 164 | 151 142 | 130 092 |
| Sales of goods | 53 970 | 44 952 | 16 825 | 12 252 |
| Revenue | 605 991 | 534 116 | 167 967 | 142 344 |
| Cost of services | (166 389) | (150 308) | (48 862) | (39 371) |
| Cost of goods | (49 232) | (40 962) | (15 213) | (11 627) |
| Selling, general and administrative expenses | (131 523) | (107 693) | (36 604) | (30 947) |
| Depreciation and amortization | (111 391) | (112 362) | (25 959) | (27 288) |
| Operating share of the profit of associates and joint ventures | 6 272 | 4 596 | 1 431 | 1088 |
| Impairment of non-current assets | _ | (489) | | |
| Other operating expenses | (30 882) | (19 695) | (12 032) | (6 940) |
| Operating profit | 122 846 | 107 203 | 30 728 | 27 259 |
| Other non- operating income / (expenses): | | | | |
| Finance income | 2 484 | 1757 | 745 | 736 |
| Finance costs | (60 106) | (58 262) | (19 197) | (13 557) |
| Other non-operating income / (expenses) | 172 | (2 008) | 5 928 | (4 909) |
| Total other non-operating expenses, net | (57 450) | (58 513) | (12 524) | (17 730) |
| Profit before tax from continuing operations | 65 396 | 48 690 | 18 204 | 9 529 |
| Income tax expense | (12 767) | (12 496) | (2 826) | (3 447) |
| Profit for the period from continuing operations | 52 629 | 36 194 | 15 378 | 6 082 |
| Discontinued operation: | | | | |
| Profit / (expenses) after tax for the period from | | | | |
| discontinued operation | 2 900 | (2 759) | 955 | (390) |
| Profit for the period | 55 529 | 33 435 | 16 333 | 5 692 |
| Profit for the period attributable to non-controlling interests | (977) | (861) | (275) | (259) |
| Profit for the period attributable to owners of the Company | 54 552 | 32 574 | 16 058 | 5 433 |
| Other comprehensive (loss) / income | | | | |
| Items that may be reclassified subsequently to profit or loss | | | | |
| Exchange differences on translating foreign operations | 4 835 | 1236 | (2 643) | 4 358 |
| Reclassification to profit and loss due to Disposal of Nvision | | 70.4 | | 70.4 |
| Czech Republic a.s. Net fair value (loss)/income on financial instruments | - (6) | 794 (134) | 110 | 794 123 |
| Other comprehensive income / (loss) income for the | (0) | (134) | 110 | 123 |
| period | 4 829 | 1896 | (2 533) | 5 275 |
| Total comprehensive income for the period | 60 358 | 35 331 | 13 800 | 10 967 |
| Less comprehensive income for the period attributable to the noncontrolling interests | (977) | (861) | (275) | (259) |
| Comprehensive income for the period attributable to | | 0.4.5=5 | 40.55- | 40.555 |
| owners of the Company = | 59 381 | 34 470 | 13 525 | 10 708 |
| Weighted average number of common shares outstanding, in | | | | |
| thousands - basic | 1688 566 | 1679 533 | 1689 777 | 1684 422 |
| Earnings per share attributable to the Group - basic: | 20.50 | 01.0.4 | 0.04 | 0.40 |
| EPS from continuing operations EPS from discontinued operation | 30,59 1,72 | 21,04 (1,64) | 8,94 0,57 | 3,46 (0,23) |
| Total EPS - basic | 32,31 | 19,40 | 9,51 | 3,23 |
| Wetshield accompany to the control of the control o | | | | |
| Weighted average number of common shares outstanding, in thousands - diluted | 1708 499 | 1705 416 | 1708 499 | 1709 970 |
| Earnings per share attributable to the Group - diluted: | 1706 499 | 1705 416 | 1706 499 | 1709 970 |
| EPS from continuing operations | 30,23 | 20,72 | 8,84 | 3,41 |
| EPS from discontinued operation | 1,70 | (1,62) | 0,56 | (0,23) |
| Total EPS - diluted | 31,93 | 19,10 | 9,40 | 3,18 |
| | | | | |





CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2023 AND AS OF DECEMBER 31, 2022 (AMOUNTS IN MILLIONS OF RUB)



| (AMOUNTS IN | MILLIONS OF RUB) | |
|--|--------------------|--------------------|
| | As of December 31, | As of December 31, |
| 100570 | 2023 | 2022 |
| ASSETS | | |
| NON-CURRENT ASSETS: | | |
| Property, plant and equipment | 314 270 | 312 509 |
| Investment property | 8 546 | 4 925 |
| Right-of-use assets | 111 305 | 120 192 |
| Goodwill | 49 229 | 52 100 |
| Other intangible assets | 120 470 | 113 143 |
| Investments in associates and joint ventures | 22 170 | 9 752 |
| Other investments | 43 462 | 7 539 |
| Deferred tax assets | 9 221 | 11 610 |
| Accounts receivable, related parties | 1202 | 1767 |
| Trade accounts receivable | 1607 | 882 |
| Bank deposits and loans to customers | 188 713 | 138 199 |
| Other financial assets Other assets | 12 510 3 232 | 5 383 4 046 |
| Office assets | | |
| Total non-current assets | 885 937 | 782 047 |
| CURRENT ASSETS: | | |
| Inventories | 19 009 | 14 199 |
| Trade and other receivables | 40 746 | 37 176 |
| Accounts receivable, related parties | 4 820 | 2 643 |
| Bank deposits and loans to customers | 148 144 | 96 135 |
| Short-term investments | 39 791 | 24 422 |
| Advances paid and prepaid expenses | 12 360 | 8 160 |
| VAT receivable | 11 984 | 10 867 |
| Income tax assets Assets held for sale | 3 754 19 952 | 785 273 |
| | 73 752 | 78 292 |
| Cash and cash equivalents Other financial assets | 73 752 30 481 | 24 015 |
| Other assets Other assets | 815 | 3 916 |
| Total current assets | 405 608 | 300 883 |
| TOTAL ASSETS | 1291 545 | 1082 930 |
| | 1231343 | 1002 330 |
| EQUITY AND LIABILITIES | | |
| EQUITY: | | |
| Equity attributable to owners of the Company Non-controlling interests | - 5 098 6 818 | - 9 367 5 750 |
| · · | 1720 | - 3 617 |
| Total equity | 1720 | - 3617 |
| NON-CURRENT LIABILITIES: | | |
| Borrowings | 312 868 | 368 393 |
| Lease obligations | 113 003 | 123 894 |
| Bank deposits and liabilities | 20 774 | 12 397 |
| Deferred tax liabilities | 6 911 | 17 759 |
| Provisions | 10 374 | 7 288 |
| Contract liabilities | 1102 | 1124 |
| Other financial liabilities Other liabilities | 5 230 2 426 | 3 464 |
| Other habilities | 2 420 | 883 |
| Total non-current liabilities | 472 688 | 535 202 |
| CURRENT LIABILITIES: | | |
| Trade and other payables | 95 951 | 67 166 |
| Accounts payable, related parties | 762 | 1 451 |
| Contract liabilities | 29 614 | 26 082 |
| Borrowings | 241187 | 117 747 |
| Lease obligations | 20 509 | 19 608 |
| Bank deposits and liabilities | 347 110 | 260 744 |
| Income tax liabilities | 711 41.790 | 3 150 |
| Provisions Other financial liabilities | 41780 | 23 757 |
| Other financial liabilities Other liabilities | 6 146 30 161 | 2 985 28 655 |
| Uther Habilities Liabilities directly associated with the assets held for sale | 30 161 3 206 | 28 655 |
| Total current liabilities | 817 137 | 551 345 |
| TOTAL EQUITY AND LIABILITIES | 1291545 | 1082 930 |
| TO THE EQUIT I MID EMPIRITIES | 1231343 | 1002 930 |





CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2023 AND 2022



(AMOUNTS IN MILLIONS OF RUB)

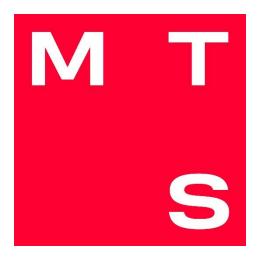
| | Welve months ended | Twelve months ended |
|---|--------------------|---------------------------|
| CARLET CIVIC EDOM ODED ATING A CTUVETIES | December 31 2023 | December 31 2022 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Profit for the year | 55 529 | 33 434 |
| Adjustments for: | | |
| Depreciation and amortization | 114 359 | 114 491 |
| Impairment of non-current assets | - | 489 |
| Impairment of financial assets | 34 746 | 26 359 |
| Loss from sale of Czech operations | (2,526) | 1367 |
| Finance income Finance costs | (2 526) 60 246 | (1 <i>774</i>) 58 393 |
| Income tax expense | 13 597 | 13 616 |
| Share of profit of associates and joint ventures | (6 222) | (4 805) |
| | (0 ===) | () |
| Net foreign exchange (gain) / loss and change in fair value of financial instruments | (564) | 4 371 |
| Inventory obsolescence expense | 2 407 | 2 920 |
| Change in provisions | 22 409 | 6 468 |
| Other non-cash items | (2 075) | (1 405) |
| | | |
| Movements in operating assets and liabilities: Increase in trade and other receivables and contract assets | (5 069) | (1528) |
| Increase in trade and other receivables and contract assets Increase in bank deposits and loans to customers | (130 780) | (57 027) |
| (Increase) / Decrease in inventory | (7 239) | 810 |
| Increase in advances paid and prepaid expenses | (20 417) | (4 009) |
| (Increase) / Decrease in VAT receivable | (1 061) | 876 |
| Increase in trade and other payables, contract liabilities and other current liabilities | | |
| Increase in bank deposits and liabilities | 4 697 84 117 | 7 036 50 464 |
| | | |
| Dividends received | 5 321 | 4 614 |
| Income tax paid Interest received | (27 923) 2 347 | (11 255) 1 914 |
| Interest paid, net of interest capitalized | (57 185) | (55 227) |
| | , , | |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 138 714 | 190 592 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of subsidiaries, net of cash acquired | (231) | (13 948) |
| Purchases of property, plant and equipment | (51 146) | (70 624) |
| Purchases of other intangible assets | (50 360) | (41 957) |
| Cost to obtain and fulfill contracts, paid | (4 531) | (4 358) |
| Proceeds from sale of property, plant and equipment and assets held for sale | 5 867 | 5 938 |
| Purchases of short-term and other investments | (50 340) | (2 567) |
| Proceeds from sale of short-term and other investments | 6 564 | 10 602 |
| Investments in associates and joint ventures | (2 560) | (1587) |
| Net cash paid related to swap contracts | (3 014) | (242) |
| Proceeds from sale of subsidiaries, net of cash disposed | 941 | (149) |
| Purchases of investment property | (1905) | - |
| Dunana da fue da anta di su dalatina afia anna data a | 100 | - |
| Proceeds from sale/liquidation of associates | ·· | |
| Other investing activities | (25) | 654 |





CASH FLOWS FROM FINANCING ACTIVITIES:

| Repayment of notes Proceeds from issuance of notes Notes and debt issuance cost paid Lease obligation principal paid Dividends paid Cash flows from transactions under common control Sale of NCI Acquisition of NCI Proceeds from sale of treasury shares Proceeds from loans Repayment of loans | (45 814) 58 277 (354) (19 785) (47 471) (84) 482 (1 204) 3 370 113 867 (59 928) | (56 767) 63 970 (263) (16 443) (40 959) - - - - 80 152 (62 412) |
|---|---|---|
| Repurchase of common stock Other financing activities | - 1198 | - (1900) |
| NET CASH FROM/(USED IN) FINANCING ACTIVITIES | 2 554 | (34 622) |
| Effect of exchange rate changes on cash and cash equivalents | 6 890 | (30) |
| NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS | (2 482) | 37 702 |
| CASH AND CASH EQUIVALENTS, beginning of the year | 78 292 | 40 590 |
| CASH AND CASH EQUIVALENTS, end of the year | 75 810 | 78 292 |
| Less cash and cash equivalents within held for sale | 2 058 | - |
| CASH AND CASH EQUIVALENTS, end of the year | 73 752 | 78 292 |



CONTACTS

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